

**AKHUWAT**  
**FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED**  
**June 30, 2014**



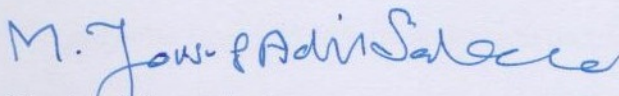
## AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed statement of financial position of **Akhuwat** (the Organization) as at June 30, 2014, the related income and expenditure statement, statement of comprehensive income, statement of cash flows and statement of changes in funds together with the notes forming part thereof (herein after referred to as the financial statements for the year then ended).

It is the responsibility of the Organization's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with International Financial Reporting Standards ("IFRS") as applicable in Pakistan. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of any material misstatement. An audit includes examining on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting policies used and significant estimates made by the management, as well as, evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements present fairly in all material respects the financial position of the Organization as at June 30, 2014 and of its surplus, changes in accumulated funds and cash flows for the year then ended in accordance with IFRSs as applicable in Pakistan.

  
Chartered Accountants

### Engagement Partner

Talat Javed

Date: June 04, 2015  
Lahore

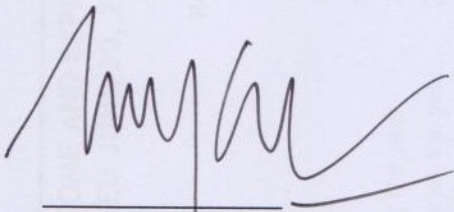


# AKHUWAT

## STATEMENT OF FINANCIAL POSITION AS AT JUNE 30, 2014

|  | Note | 2014                 | 2013                 |
|--|------|----------------------|----------------------|
|  |      | -----Rupees-----     |                      |
| <b>ASSETS</b>                                    |      |                      |                      |
| Cash and cash equivalents                        | 7    | 1,249,611,246        | 895,053,847          |
| Investment at fair value through profit and loss | 8    | 61,525,271           | 52,928,743           |
| Financial assets held to maturity                | 9    | 21,500,000           | 161,500,000          |
| Micro loans receivable-net                       | 10   | 2,441,099,962        | 1,546,602,201        |
| Receivables and other assets                     | 11   | 24,173,867           | 28,426,941           |
| Property and equipment                           | 12   | 231,474,751          | 94,950,257           |
| Intangible assets                                | 13   | 18,826,345           | 2,174,566            |
| Total assets                                     |      | <u>4,048,211,442</u> | <u>2,781,636,555</u> |
| <b>LIABILITIES</b>                               |      |                      |                      |
| Creditors, accrued and other liabilities         | 14   | 25,071,202           | 33,316,015           |
| Provident fund payable                           | 15   | 7,550,825            | 5,231,410            |
| Loan for credit pool                             | 16   | 3,248,297,410        | 2,105,039,399        |
| Total liabilities                                |      | <u>3,280,919,437</u> | <u>2,143,586,824</u> |
| <b>FUNDS</b>                                     |      |                      |                      |
| <b>Unrestricted</b>                              |      |                      |                      |
| General fund                                     |      | (101,482,480)        | (14,654,537)         |
| <b>Restricted</b>                                |      |                      |                      |
| Donated fund                                     |      | 819,048,982          | 634,940,104          |
| Takaful fund                                     |      | (1,417,505)          | (3,482,829)          |
| Rehabilitation fund                              |      | 1,605,873            | 1,647,449            |
| Contributed fund                                 |      | 49,537,135           | 19,599,544           |
|  |      | <u>868,774,485</u>   | <u>652,704,268</u>   |
| Total equity                                     |      | <u>767,292,005</u>   | <u>638,049,731</u>   |
| Total liabilities and equity                     |      | <u>4,048,211,442</u> | <u>2,781,636,555</u> |

The annexed notes from 1 to 26 form an integral part of these financial statements.



\_\_\_\_\_  
Executive Director



\_\_\_\_\_  
Chief Financial Officer



# AKHUWAT

## STATEMENT OF INCOME AND EXPENDITURE FOR THE YEAR ENDED JUNE 30, 2014

| Note                                   | Unrestricted fund | Restricted   |              |                     |                  | 2014        | 2013        |
|--|-------------------|--------------|--------------|---------------------|------------------|-------------|-------------|
|  |                   | Donated fund | Takaful fund | Rehabilitation fund | Contributed fund |             |             |
| ----- Rupees -----                     |                   |              |              |                     |                  |             |             |
| Operating income                       | 18                | 228,400,419  | -            | -                   | -                | 228,400,419 | 226,699,671 |
| Other income                           | 19                | 38,065,168   | -            | -                   | -                | 38,065,168  | 28,239,432  |
| Donations received during the year     | 20                | -            | 193,421,357  | 13,147,559          | -                | 206,568,916 | 127,760,754 |
| Contributions received during the year | 21                | -            | -            | -                   | -                | 40,157,372  | 23,533,784  |
| Return on Rehabilitation fund          |                   | -            | -            | -                   | 80,424           | 80,424      | 93,566      |
| <b>- Expenditure</b>                   |                   |              |              |                     |                  |             |             |
| General and administrative expenses    | 22                | 339,373,570  | -            | -                   | -                | 339,373,570 | 191,713,546 |
| Provision for loan loss                | 10.5              | 15,522,199   | -            | -                   | -                | 15,522,199  | 10,238,867  |
| Donations paid during the year         |                   | -            | 9,312,479    | -                   | -                | 9,312,479   | -           |
| Zakat paid during the year             |                   | -            | -            | 9,479,996           | -                | 9,479,996   | 13,562,571  |
| Stipends paid during the year          |                   | -            | -            | -                   | 122,000          | 122,000     | 122,000     |
| Death claims settled during the year   |                   | -            | -            | -                   | -                | 10,219,781  | 3,934,240   |
|  |                   | 354,895,769  | 9,312,479    | 9,479,996           | 122,000          | 10,219,781  | 384,030,025 |
|  |                   |              |              |                     |                  |             | 219,571,224 |
| (Deficit)/ Surplus for the year        |                   | (88,430,182) | 184,108,878  | 3,667,563           | (41,576)         | 29,937,591  | 129,242,274 |
|  |                   |              |              |                     |                  |             | 186,755,983 |

The annexed notes from 1 to 26 form an integral part of these financial statements.

Executive Director

Chief Financial Officer

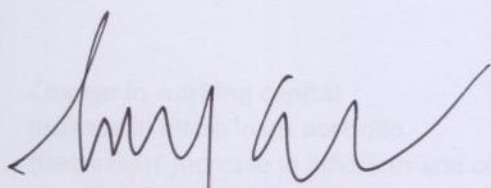


# AKHUWAT

## STATEMENT OF OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED JUNE 30, 2014

|  | Note | 2014<br>-----Rupees----- | 2013               |
|--|------|--------------------------|--------------------|
| Surplus for the year                           |      | 129,242,274              | 186,755,983        |
| Other comprehensive income                     |      | -                        | -                  |
| <b>Total comprehensive income for the year</b> |      | <b>129,242,274</b>       | <b>186,755,983</b> |

The annexed notes from 1 to 26 form an integral part of these financial statements.

  
\_\_\_\_\_  
Executive Director

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\_\_\_\_\_  
Chief Financial Officer

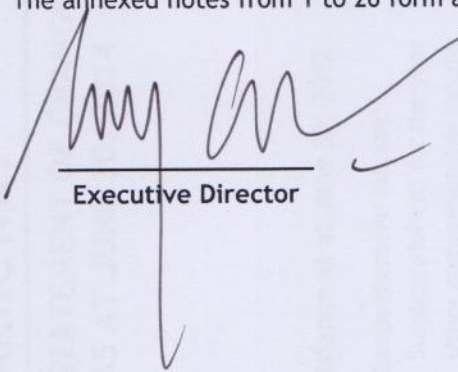



# AKHUWAT

## STATEMENT OF CASH FLOWS AS AT JUNE 30, 2014

|   | Note | 2014<br>-----Rupees----- | 2013                 |
|---|------|--------------------------|----------------------|
| <b>Cash flow from operating activities</b>                        |      |                          |                      |
| Surplus for the year  |      | 129,242,274              | 186,755,983          |
| Adjustments for:  |      |                          |                      |
| Depreciation on property and equipment                            | 12   | 4,492,594                | 2,261,081            |
| Amortization of Intangibles                                       | 13   | 682,679                  | 31,100               |
| Write off of intangibles  | 13   | 1,735,534                | -                    |
| Profit on bank deposits and investments                           |      | (32,777,818)             | (25,937,337)         |
| Provision for loan loss   | 10.5 | 15,522,199               | 10,238,867           |
|   |      | (10,344,812)             | (13,406,289)         |
|   |      | <u>118,897,462</u>       | <u>173,349,694</u>   |
| <b>Change in working capital</b>                                  |      |                          |                      |
| Increase in micro loans portfolio                                 |      | (910,019,960)            | (795,804,439)        |
| (Decrease)/ Increase in advances and other receivables            |      | 4,253,074                | (12,537,343)         |
| (Decrease) / increase in creditors, accrued and other liabilities |      | (8,244,813)              | 22,840,659           |
| Increase in provident fund payable                                |      | 2,319,415                | 1,031,547            |
|   |      | (911,692,284)            | (784,469,576)        |
|   |      | <u>(792,794,822)</u>     | <u>(611,119,882)</u> |
| <b>Net cash used in operating activities</b>                      |      |                          |                      |
| <b>Cash flow from investing activities</b>                        |      |                          |                      |
| Purchase of property and equipment                                | 12   | (141,017,088)            | (59,318,350)         |
| Purchase of intangible assets                                     | 13   | (19,069,992)             | (1,841,346)          |
| Maturity / (purchase) of investments                              |      | 131,403,472              | (57,928,743)         |
| Profit on bank deposits   |      | 32,777,818               | 24,910,354           |
|   |      | <u>4,094,210</u>         | <u>(94,178,085)</u>  |
| <b>Net cash generated/ (used) in investing activities</b>         |      |                          |                      |
| <b>Cash flow from financing activities</b>                        |      |                          |                      |
| Loan for credit pool received                                     |      | 1,143,258,011            | 1,099,389,399        |
|   |      | <u>1,143,258,011</u>     | <u>1,099,389,399</u> |
| <b>Net cash generated from financing activities</b>               |      |                          |                      |
| <b>Net increase in cash and cash equivalents</b>                  |      | 354,557,399              | 394,091,432          |
| <b>Cash and cash equivalent at the beginning of the year</b>      |      | 895,053,847              | 500,962,415          |
| <b>Cash and cash equivalents at the end of the year</b>           |      | <u>1,249,611,246</u>     | <u>895,053,847</u>   |

The annexed notes from 1 to 26 form an integral part of these financial statements.

  
Executive Director

  
Chief Financial Officer

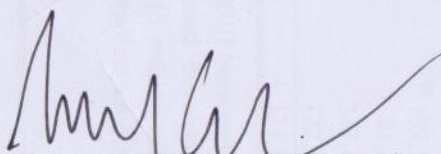


# AKHUWAT

## STATEMENT OF CHANGES IN FUNDS AS AT JUNE 30, 2014

|   | Unrestricted       | Restricted   |              |                     |                  | Total       |
|---|--------------------|--------------|--------------|---------------------|------------------|-------------|
|   | General fund       | Donated fund | Takaful fund | Rehabilitation fund | Contributed fund |             |
|   | ----- Rupees ----- |              |              |                     |                  |             |
| Balance as at June 30, 2012                           | (69,258,673)       | 515,365,766  | 3,510,772    | 1,675,883           | -                | 451,293,748 |
| <b>Comprehensive income:</b>                          |                    |              |              |                     |                  |             |
| Surplus/(deficit) for the year                        | 52,986,690         | 119,574,338  | (5,376,155)  | (28,434)            | 19,599,544       | 186,755,983 |
| Other comprehensive income                            | -                  | -            | -            | -                   | -                | -           |
| Total comprehensive income                            | 52,986,690         | 119,574,338  | (5,376,155)  | (28,434)            | 19,599,544       | 186,755,983 |
| Deficit of Akhuwat Clinic transferred to Takaful fund | 1,617,446          | -            | (1,617,446)  | -                   | -                | -           |
| Balance as at June 30, 2013                           | (14,654,537)       | 634,940,104  | (3,482,829)  | 1,647,449           | 19,599,544       | 638,049,731 |
| <b>Comprehensive income:</b>                          |                    |              |              |                     |                  |             |
| (Deficit)/surplus for the year                        | (88,430,182)       | 184,108,878  | 3,667,563    | (41,576)            | 29,937,591       | 129,242,274 |
| Other comprehensive income                            | -                  | -            | -            | -                   | -                | -           |
| Total comprehensive income                            | (88,430,182)       | 184,108,878  | 3,667,563    | (41,576)            | 29,937,591       | 129,242,274 |
| Deficit of Akhuwat Clinic transferred to Takaful fund | 1,602,239          | -            | (1,602,239)  | -                   | -                | -           |
| Balance as at June 30, 2014                           | (101,482,480)      | 819,048,982  | (1,417,505)  | 1,605,873           | 49,537,135       | 767,292,005 |

The annexed notes from 1 to 26 form an integral part of these financial statements.

  
Executive Director

  
Chief Financial Officer



# AKHUWAT

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2014

### 1 General information

#### 1.1 Legal status and nature of business

Akhuwat (the Organization) was registered in Pakistan on May 13, 2003 as a society, under the Societies Registration Act, 1860. It has 262 (2013: 172) branches all over the country.

The Organization was established to provide interest free micro credit and to launch ancillary programmes of various short and long term nature. The Organization is principally engaged to carry on the following objectives:

- Organizing women in particular and men in general into socially viable community groups called Self Help Groups.
- Providing interest-free micro-credit finance services to the poor women through Self Help Groups and the individuals.
- Capacity building through interest-free micro-credit enhancement to the poor in urban areas with a view to make them self-reliant.
- Creating avenues for self-employment and broadening scope of opportunities available to the poor.
- Identifying people/organizations desirous of planning and executing such programmes elsewhere and providing them with necessary support and resources.

The Organization is also operating a clinic, under the umbrella of Akhuwat Health Services (AHS), aimed at providing subsidized health services to the poor.

Following assets were purchased under the terms of a micro finance scheme approved on September 18, 2009 supported by Pakistani Italian Debt for Development Swap Agreement (PIDSA) signed in Islamabad on November 04, 2006 between the Government of the Italian Republic and the Government of the Islamic Republic of Pakistan to provide Rs. 46 million. At the year end, out of the total funds provided by PIDSA, Rs. 37.57 million are available to the Organization for the purpose of disbursement to the borrowers on revolving basis. Further following assets were purchased under the terms of said agreement currently used by the Organization but are property of PIDSA.

|                       | 2014             | 2013             |
|-----------------------|------------------|------------------|
| Assets                | -----Rupees----- |                  |
| Computers             | 159,529          | 159,529          |
| Furniture and fixture | 91,898           | 91,898           |
| Office equipment      | 347,626          | 347,626          |
| Vehicles              | 722,600          | 722,600          |
|                       | <u>1,321,653</u> | <u>1,321,653</u> |

Following assets were purchased under the agreement made on November 29, 2010 between Plan International Inc. (Plan), a non-profit international humanitarian child focused development organization and Akhuwat. Plan has approved the budget amounting to Rs. 4.15 million for the period November 1, 2010 to October 30, 2011. These assets are in use of the Organization but are property of Plan.

|         |                |                |
|---------|----------------|----------------|
| Laptops | <u>360,000</u> | <u>360,000</u> |
|---------|----------------|----------------|



## **2 Basis of preparation**

These financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as applicable in Pakistan.

The Company prepared its financial statements for the year ended June 30, 2013 under Accounting and Financial Reporting Standards for Medium-Sized Entities (MSE Standards) issued by The Institute of Chartered Accountants of Pakistan (ICAP). From the current financial year, the Company has voluntarily adopted International Financial Reporting Standards as applicable in Pakistan. Accordingly, these financial statements have been prepared on the basis of statement of compliance as described above. Such adoption has resulted in certain additional disclosures and inclusion of statement of comprehensive income and there is no impact in recognition and measurement of the corresponding figures for 2013 presented in these financial statements.

The financial statements are presented in Pak Rupee, which is the Organization's functional and presentation currency.

## **3 Basis of measurement**

These financial statements have been prepared under the historical cost convention except that the Investment held at fair value through profit and loss are measured at fair value.

## **4 Significant accounting policies**

The significant accounting policies adopted in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented.

### **4.1 Foreign Currency**

Foreign Currency Transactions and Balances – Transactions in foreign currencies are translated to the functional currency at exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency at the exchange rate at that date and is recognized in the profit and loss. The foreign currency gain or loss on monetary items is the difference between amortized cost in the functional currency at the beginning of the period, adjusted for effective interest and payments during the period, and the amortized cost in foreign currency translated at the exchange rate at the end of the period. Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated to the functional currency at the exchange rate at the date that the fair value is determined. Foreign currency differences arising on retranslation at year-end are recognized in the statement of other comprehensive income.

### **4.2 Financial Assets and Liabilities**

Financial assets and financial liabilities are recognized when the Organization becomes a party to the contractual provisions of the instruments.


Financial assets and financial liabilities are initially measured at fair value. Transaction costs directly attributable to the acquisition or issue of a financial assets and financial liabilities are added to or deducted from the fair value of Financial assets and financial liabilities as appropriate on initial recognition. Transaction costs directly attributable to the acquisition of Financial assets and financial liabilities at fair value through profit or loss are recognized immediately in profit or loss.

The Organization recognizes its financial assets and liabilities within the following categories:

- at fair value through profit and loss; and
- at amortized cost.

The classification depends on the nature and purpose for which the financial assets were acquired and a liability assumed and is determined at the time of initial recognition.

The Organization initially recognizes loans and advances, deposits, and debt securities issued on the date that they are originated. All other financial assets and liabilities (including assets and liabilities designated at fair value through profit or loss) are initially recognized on the trade date at which the Organization becomes a party to the contractual provisions of the instrument.





The Organization derecognizes a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that is created or retained by the Organization is recognized as a separate asset or liability.

The Organization derecognizes a financial liability when its contractual obligations are discharged, cancelled or expired.

The Organization also derecognizes certain assets when it charges off balances pertaining to the assets deemed to be uncollectible (see Note 10).

**Offsetting** – Financial assets and liabilities are offset and the net amount is presented in the statements of financial position when, and only when, the Organization has a legal right to offset the amounts and intends either to settle on a net basis or to realize the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only when permitted by the accounting standards, or for gains and losses arising from a group of similar transactions.

**Amortized Cost Measurement** – The amortized cost of a financial asset or liability is the amount at which the financial asset or liability is measured at initial recognition, minus principal repayments, plus or minus the cumulative amortization using the effective interest method of any difference between the initial amount recognized and the maturity amount, less any effect of impairment.


**Identification and Measurement of Impairment of Financial Assets** – At each balance sheet date, the Organization assesses whether there is objective evidence that financial assets not carried at fair value through profit or loss are impaired. Financial assets are impaired when objective evidence demonstrates that a loss event has occurred after the initial recognition of the asset, and that the loss event has an impact on the future cash flows on the asset that can be reliably estimated.

The Organization considers evidence of impairment at both a specific asset and collective level. All individually significant financial assets are assessed for specific impairment. All significant assets found not to be specifically impaired are then collectively assessed for any impairment that has been incurred but not yet identified. Assets that are not individually significant are then collectively assessed for impairment, by grouping together financial assets (carried at amortized cost) with similar risk characteristics.

Objective evidence that financial assets are impaired can include default or delinquency by a client, restructuring of a loan or advance by the Organization on terms that the Organization would not otherwise consider, indications that a client or issuer will enter the bankruptcy, or other observable data relating to a group of assets, such as adverse changes in the payment status of clients or issuers, or economic conditions that correlate with defaults.

Impairment losses on assets carried at amortized cost are measured as the difference between the carrying amount of the financial assets and the present value of estimated cash flows discounted at the assets' original effective interest rate. Losses are recognized in the statements of profit or loss and reflected in an allowance account against loans and advances. Interest on the impaired asset continues to be recognized through the unwinding of the discount.

When a subsequent event causes the amount of impairment loss to decrease, the impairment loss is reversed through profit or loss.





### **4.3 Property and equipment**

#### **4.3.1 Capital work in progress**

Capital work in progress is stated at cost less accumulated impairment losses, if any. The amount is transferred to the respective category under the operating fixed assets when the assets are ready for intended use.

#### **4.3.2 Operating fixed assets**

Operating fixed assets are stated at cost less accumulated depreciation and any identified impairment loss. Freehold land is carried at cost less any identified impairment loss. Depreciation on all operating fixed assets is charged to profit on reducing balance method so as to write off the historical cost of an asset over its estimated useful life at the rates referred to in note 12 to the financial statements.

The assets' residual values and useful lives are reviewed, at each financial year end, and adjusted if impact on depreciation is significant.

Depreciation on addition to operating fixed assets is charged from the month in which the assets are acquired or capitalized while no depreciation is charged for the month in which the asset is disposed off.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Organization and the cost of the item can be measured reliably. All other repair and maintenance costs are charged to income during the period in which they are incurred.

Gain or loss on disposal of an asset represented by the difference between the sale proceeds and the carrying amount of the asset is recognized as an income or expense.

### **4.4 Intangible assets**

An intangible asset is recognized if it is probable that the future economic benefits that are attributable to the asset will flow to the enterprise and that the cost of such asset can also be measured reliably. These are stated at cost less accumulated amortization and impairment losses, if any.

Intangible assets comprise of web site development charges and ERP software capitalized as assets and are amortized over their useful life, which is ten year.


The change in the useful life assessment from indefinite to finite will be accounted for as a change in an accounting estimate.

Intangible assets with indefinite useful life are not amortized but are assessed at each balance sheet date for any indication that intangible assets may be impaired.

If such indication exists, the carrying amounts of such assets are reviewed to assess whether they are recorded in excess of their recoverable amount. Where carrying amounts exceed the respective recoverable amount, assets are written down to their recoverable amounts and the resulting impairment loss is recognized in income statement. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. Where an impairment loss is recognized, the amortization charge is adjusted in the future periods to allocate the asset's revised carrying amount over its estimated useful life.

### **4.5 Micro loans portfolio**

Advances are stated net of provisions for non-performing advances. These interest free micro loans are not measured at market value because these are financed by non-interest bearing loans from Institutions/ Individuals and also because of their short term maturity. A provision is made at the rate annually determined on the basis of historical loss analysis of individual loan portfolio on year end. Individual loans outstanding for more than 90 days after their expiry are written off.





#### 4.6 Cash and cash equivalents

For the purpose of cash flow statement, cash and cash equivalents comprise cash in hand, balances with banks, demand deposits, other short term highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of change in value.

#### 4.7 Staff retirement benefits

The Organization operates an unapproved defined contribution provident fund scheme for its permanent employees, who opt for the scheme. Monthly deductions are made from the salaries of the employees at the rate of 10% of basic salary. The Organization recognizes an equal charge in the income and expenditure account. The accumulated amount has been recognized as a liability in the balance sheet.

#### 4.8 Taxation

The Organization has been granted exemption from tax by the Commissioner of Income Tax under clause 58 Part I of the Second Schedule of the Income Tax Ordinance, 2001.

#### 4.9 Revenue recognition

##### **Unrestricted/General fund**

Service charges are calculated on the basis defined in the agreements with loaners and are recognized as income as soon as the right to receive is established.

Processing fee for micro credit loans collected from borrowers is recognized on receipt basis.

Return on deposits is accrued on a time proportion basis by reference to the principal outstanding and the applicable rate of return.

##### **Restricted funds**

As per the requirements of IAS 8 – Accounting Policies, Changes in Accounting Estimates and Errors, the Organization has adopted the restricted fund method for recognition of its following funds, as prescribed by ICAP in "Standards for Not-for-Profit Organizations (NPOs)" and "Accounting standards for not-for-profit organizations" issued by CPA Canada:

##### *Donated fund*

Donations received from general public under the Donated fund are recognized on receipt basis and are used for providing micro loans and for paying donations. Donations received in kind are measured at the market value prevailing at the time of the transaction.

##### *Takaful fund*


Donations received from general public under the Takaful fund are recognized on receipt basis and are used for subsidizing services of Akhuwat Health Clinic and for paying Zakat.

##### *Contributed fund*

The voluntary contribution by borrowers @ 1% of loan amount is recognized on receipt basis and used to write off loans of deceased/ disabled borrowers and to pay funeral charges to the heirs of deceased borrowers. The accumulated balance is reflected in Contributed fund.

##### *Rehabilitation fund*

The return on Rehabilitation fund is recognized on time proportion basis by reference to the principal outstanding and the applicable rate of return. This fund is used only for paying stipends to heirs of victims of suicide bomb attack.





## 5 Use of critical accounting estimates and judgments

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Organization's accounting policies. The Organization uses estimates and assumptions concerning the future. The resulting accounting estimate will, by definition, seldom equal the related actual results. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The areas where assumptions and estimates are significant to the Organization's financial statements or where judgment was exercised in application of accounting policies are as follows:

- 1) Useful life and residual value assessment of operating fixed assets;
- 2) Allowance for impairment of loan; and
- 3) Classification of Investments.

## 6 Application of new and revised IFRSs

### 6(a) New accounting standards / amendments and IFRS interpretations that are effective for the year ended June 30, 2014

The following standards, amendments and interpretations are effective for the year ended June 30, 2014. These standards, interpretations and the amendments are either not relevant to the Organization's operations or are not expected to have significant impact on the Organization's financial statements other than certain additional disclosures.

|  |  |
|--|--|
| Amendments to IAS 1 - Presentation of Financial Statements - Clarification of Requirements for Comparative information   | Effective from accounting period beginning on or after January 01, 2013                      |
| Amendments to IAS 16 - Property, Plant and Equipment - Classification of servicing equipment   | Effective from accounting period beginning on or after January 01, 2013                      |
| Amendments to IAS 32 Financial Instruments: Presentation - Tax effects of distributions to holders of an equity instrument, and transaction costs of an equity transaction | Effective from accounting period beginning on or after January 01, 2013                      |
| Amendments to IAS 34 - Interim Financial Reporting - Interim reporting of segment information for total assets and total liabilities                                       | Effective from accounting period beginning on or after January 01, 2013                      |
| Amendments to IFRS 7 Financial Instruments: Disclosures - Offsetting financial assets and financial liabilities  | Effective from accounting period beginning on or after January 01, 2013                      |
| IFRIC 20 - Stripping Costs in the Production Phase of a Surface Mine   | Effective from accounting period beginning on or after January 01, 2013                      |
| The amendments to IAS 19   | Employee Benefits is effective from accounting period beginning on or after January 01, 2013 |

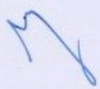


#### 6(b) New accounting standards and IFRS interpretations that are not yet effective

The following standards, amendments and interpretations are only effective for accounting periods, beginning on or after the date mentioned against each of them. These standards, interpretations and the amendments are either not relevant to the Company's operations or are not expected to have significant impact on the Organization's financial statements other than certain additional disclosures.

|  |   |
|--|---|
| Amendments to IAS 19 Employee Benefits: Employee contributions   | Effective from accounting period beginning on or after July 01, 2014    |
| Amendments to IAS 32 Financial Instruments: Presentation - Offsetting financial assets and financial liabilities         | Effective from accounting period beginning on or after January 01, 2014 |
| IAS 36 Impairment of Assets - Recoverable Amount Disclosures for Non-Financial Assets                                    | Effective from accounting period beginning on or after January 01, 2014 |
| IAS 39 Financial Instruments: Recognition and Measurement - Novation of Derivatives and Continuation of Hedge Accounting | Effective from accounting period beginning on or after January 01, 2014 |
| IFRIC 21 - Levies  | Effective from accounting period beginning on or after January 01, 2014 |

Other than the aforesaid standards, interpretations and amendments, the International Accounting Standards Board (IASB) has also issued the following standards which have not been adopted locally by the Securities and Exchange Commission of Pakistan:

- IFRS 1 - First Time Adoption of International Financial Reporting Standards
  - IFRS 9 - Financial Instruments
  - IFRS 10 - Consolidated Financial Statements
  - IFRS 11 - Joint Arrangements
  - IFRS 12 - Disclosure of Interests in Other Entities
  - IFRS 13 - Fair Value Measurement
  - IFRS 14 - Regulatory Deferral Accounts
  - IFRS 15 - Revenue from Contracts with Customers
  - IAS 27 (Revised 2011) - Separate Financial Statements due to non-adoption of IFRS 10 and
  - IAS 28 (Revised 2011) - Investments in Associates and Joint Ventures due to non- adoption
- 



# AKHUWAT

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2014

|   | Note                      | 2014<br>-----Rupees----- | 2013               |
|---|---------------------------|--------------------------|--------------------|
| 7 | Cash and cash equivalents |                          |                    |
|   | Cash at bank              |                          |                    |
|   | - In current accounts     | 99,782,045               | 42,878,027         |
|   | - In saving accounts      | 1,147,574,462            | 846,695,235        |
|   |                           | 1,247,356,507            | 889,573,262        |
|   | Cash in hand              | 2,254,739                | 5,480,585          |
|   |                           | <u>1,249,611,246</u>     | <u>895,053,847</u> |

7.1 These carry profit rate ranging from 4.75% to 5.5% (2013: 6% to 6.7%) per annum.

|   | Note   | 2014<br>-----Rupees----- | 2013              |
|---|--|--------------------------|-------------------|
| 8 | Investment at fair value through profit and loss         |                          |                   |
|   | NAFA riba free saving fund                               | 35,264,525               | 31,183,083        |
|   | UBL - for Al-Ameen Islamic principal preservation fund-1 | 26,260,746               | 21,745,660        |
|   |  | <u>61,525,271</u>        | <u>52,928,743</u> |

|   |                                   |     |                   |                    |
|---|-----------------------------------|-----|-------------------|--------------------|
| 9 | Financial assets held to maturity |     |                   |                    |
|   | TDR in Bank Al Falah              | 9.1 | <u>21,500,000</u> | <u>161,500,000</u> |

9.1 Investments include TDRs with maturities up to December 29, 2015 and profit rates ranging from 8.84% to 11.75% per annum (2013: 10.42% to 11.75% per annum).

|    |                               | 2014             | 2013          |               |
|----|-------------------------------|------------------|---------------|---------------|
|    | Note                          | -----Rupees----- |               |               |
| 10 | Micro loans receivable-net    |                  |               |               |
|    | Educational loans             | 10.2             | 7,719,315     | 6,279,015     |
|    | Franchisee loans              | 10.3             | 5,407,282     | 5,133,221     |
|    | Individual loans              | 10.4             | 2,452,498,348 | 1,550,696,934 |
|    |                               |                  | 2,465,624,945 | 1,562,109,170 |
|    | Less: provision for loan loss | 10.5             | (24,524,983)  | (15,506,969)  |
|    |                               |                  | 2,441,099,962 | 1,546,602,201 |

|      |                                    |                      |                      |
|------|------------------------------------|----------------------|----------------------|
| 10.1 | Particular of advances - (gross)   |                      |                      |
|      | Short-term advances up to one year | 2,203,390,022        | 1,495,994,431        |
|      | Short-term advances over one year  | 262,234,923          | 66,114,739           |
|      |                                    | <u>2,465,624,945</u> | <u>1,562,109,170</u> |

10.2 These are long term interest-free micro loans given to needy students to meet their educational expenses.

10.3 This represents interest-free loans given to enterprise cum training institutes in different areas of Pakistan as part of the Organization's franchise programme developed to promote its objectives through partner organizations. Though these loans are treated as Qarz-e-Hasana with repayment terms of 1.5 years to 5 years; however, some of these loans do not have a specific repayment term. Details of franchisee loans are as follows:



|   |      | 2014             | 2013             |
|---|------|------------------|------------------|
|   |      | -----Rupees----- |                  |
|   | Note |                  |                  |
| Choti   |      | 279,300          | 250,000          |
| Dr. Syed Imran  |      | 480,000          | -                |
| Farz Foundation   |      | 395,000          | 395,000          |
| Kawish Welfare Trust  |      | 1,614,000        | 1,614,000        |
| Kharpur Sindh (formerly: Sojho-Kherpur)                     |      | 200,000          | 200,000          |
| Nishtar College Multan                                      |      | 500,000          | -                |
| Micro Loan Solar  |      | 40,500           | -                |
| The Pakistan Society for the Rehabilitation of the Disabled |      | 300,000          | 300,000          |
| Connecting Chain  |      | 1,500,000        | 1,500,000        |
| Pakistan College of Commerce and Management                 |      | 98,482           | 874,221          |
|   |      | <u>5,407,282</u> | <u>5,133,221</u> |

10.4 This represents interest-free loans given to individuals for productive/income generating activities against a personal guarantee. An application form fee of Rs. 100 is charged and borrowers are also encouraged to contribute voluntarily out of their own savings/income towards Community Donation Programme. These loans have a repayment term ranging from 1 year to 2.5 years.

|                                      |      | 2014              | 2013              |
|--------------------------------------|------|-------------------|-------------------|
|                                      |      | -----Rupees-----  |                   |
|                                      | Note |                   |                   |
| 10.5 Provision for loan loss         |      |                   |                   |
| Balance as at July 1                 |      | 15,506,969        | 7,602,301         |
| Charge for the year                  |      | 15,522,199        | 10,238,867        |
|                                      |      | <u>31,029,168</u> | <u>17,841,168</u> |
| Written off against individual loans |      | (6,504,185)       | (2,334,199)       |
| Balance as at June 30                |      | <u>24,524,983</u> | <u>15,506,969</u> |

#### 11 Receivables and other assets

|                   |      |                   |                   |
|-------------------|------|-------------------|-------------------|
| Advance tax       | 11.1 | 1,293,383         | 2,046,870         |
| Accrued income    |      | 52,073            | 1,026,983         |
| Advances to staff | 11.2 | 11,871,892        | 7,806,157         |
| Other receivables |      | 10,679,332        | 17,546,931        |
| Office supplies   |      | 277,187           | -                 |
|                   |      | <u>24,173,867</u> | <u>28,426,941</u> |

#### 11.1 Movement of advance tax

|                           |  |                  |                  |
|---------------------------|--|------------------|------------------|
| Balance as at July 1      |  | 2,046,870        | 2,205,387        |
| Additions during the year |  | 6,261,498        | 1,531,904        |
|                           |  | <u>8,308,368</u> | <u>3,737,291</u> |
| Write off during the year |  | (7,014,985)      | (1,690,421)      |
| Balance as at June 30     |  | <u>1,293,383</u> | <u>2,046,870</u> |

11.2 These represent long term loans to employees for purchase of motorcycles, house in a housing scheme, construction of house, repair and maintenance of existing house. This amount is payable over a period of 3 to 7 years by way of equal installments ranging from Rs. 1,000 to Rs. 2,000 per month and also include long term loans given to employees of Akhuwat for personal use. This amount is payable in variable installments over a period of more than one year.



# AKHUWAT

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2014

### 12 Property and equipment

|                                  | Free hold land   | Buildings on<br>free hold land | Furniture, fixture and<br>office equipment | Vehicles  | Construction in<br>progress | Total       |
|----------------------------------|------------------|--------------------------------|--|-----------|-----------------------------|-------------|
|                                  | -----Rupees----- |                                |  |           |                             |             |
| <b>Cost:</b>                     |                  |                                |  |           |                             |             |
| Balance at July 1, 2012          | 16,465,615       | 935,000                        | 6,199,728                                  | 92,600    | 16,521,890                  | 40,214,833  |
| Additions                        | 33,807,860       | -                              | 4,491,432                                  | 7,129,250 | 13,889,808                  | 59,318,350  |
| Disposal                         | -                | -                              | -  | -         | -                           | -           |
| Balance at June 30, 2013         | 50,273,475       | 935,000                        | 10,691,160                                 | 7,221,850 | 30,411,698                  | 99,533,183  |
| Balance at July 1, 2013          | 50,273,475       | 935,000                        | 10,691,160                                 | 7,221,850 | 30,411,698                  | 99,533,183  |
| Additions                        | 82,827,246       | 7,700,109                      | 17,078,297                                 | 1,540,270 | 31,871,166                  | 141,017,088 |
| Transfers                        | (1,240,000)      | 1,240,000                      | -  | -         | -                           | -           |
| Disposals / transfers            | -                | -                              | -  | -         | -                           | -           |
| Balance at June 30, 2014         | 131,860,721      | 9,875,109                      | 27,769,457                                 | 8,762,120 | 62,282,864                  | 240,550,271 |
| <b>Accumulated depreciation:</b> |                  |                                |  |           |                             |             |
| Balance at July 1, 2012          | -                | 438,103                        | 1,865,222                                  | 18,520    | -                           | 2,321,845   |
| Charge for the year              | -                | 49,690                         | 1,358,824                                  | 852,567   | -                           | 2,261,081   |
| Disposal                         | -                | -                              | -  | -         | -                           | -           |
| Balance at June 30, 2013         | -                | 487,793                        | 3,224,046                                  | 871,087   | -                           | 4,582,926   |
| Balance at July 1, 2013          | -                | 487,793                        | 3,224,046                                  | 871,087   | -                           | 4,582,926   |
| Charge for the year              | -                | 659,591                        | 2,351,280                                  | 1,481,723 | -                           | 4,492,594   |
| Disposals                        | -                | -                              | -  | -         | -                           | -           |
| Balance at June 30, 2014         | -                | 1,147,384                      | 5,575,326                                  | 2,352,810 | -                           | 9,075,520   |
| <b>Carrying amounts:</b>         |                  |                                |  |           |                             |             |
| Balance at June 30, 2013         | 50,273,475       | 447,207                        | 7,467,114                                  | 6,350,763 | 30,411,698                  | 94,950,257  |
| Balance at June 30, 2014         | 131,860,721      | 8,727,725                      | 22,194,131                                 | 6,409,310 | 62,282,864                  | 231,474,751 |
| <b>Rate of depreciation %</b>    |                  | 10                             | 10-33.33                                   | 20        |                             |             |

17



# AKHUWAT

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2014

### 13 Intangible assets

#### Cost:

|                          | Website          | MIS software | ERP software | Total       |
|--------------------------|------------------|--------------|--------------|-------------|
|                          | -----Rupees----- |              |              |             |
| Balance at July 1, 2012  | 364,320          | -            | -            | 364,320     |
| Additions                | 105,812          | 1,735,534    | -            | 1,841,346   |
| Disposal                 | -                | -            | -            | -           |
| Balance at June 30, 2013 | 470,132          | 1,735,534    | -            | 2,205,666   |
| Balance at July 1, 2013  | 470,132          | 1,735,534    | -            | 2,205,666   |
| Additions                | -                | -            | 19,069,992   | 19,069,992  |
| Disposals / write off    | -                | (1,735,534)  | -            | (1,735,534) |
| Balance at June 30, 2014 | 470,132          | -            | 19,069,992   | 19,540,124  |

#### Accumulated depreciation:

|                          |        |   |         |         |
|--------------------------|--------|---|---------|---------|
| Balance at July 1, 2012  | -      | - | -       | -       |
| Charge for the year      | 31,100 | - | -       | 31,100  |
| Disposal                 | -      | - | -       | -       |
| Balance at June 30, 2013 | 31,100 | - | -       | 31,100  |
| Balance at July 1, 2013  | 31,100 | - | -       | 31,100  |
| Charge for the year      | 47,013 | - | 635,666 | 682,679 |
| Disposals                | -      | - | -       | -       |
| Balance at June 30, 2014 | 78,113 | - | 635,666 | 713,779 |

#### Carrying amounts:

|                          |         |           |            |            |
|--------------------------|---------|-----------|------------|------------|
| Balance at June 30, 2013 | 439,032 | 1,735,534 | -          | 2,174,566  |
| Balance at June 30, 2014 | 392,019 | -         | 18,434,326 | 18,826,345 |

#### Rate of amortization %

10

10

My



|                        |   | 2014              | 2013              |
|------------------------|---|-------------------|-------------------|
|                        | Note  | -----Rupees-----  |                   |
| 14                     | <b>Creditors, accrued and other liabilities</b> |                   |                   |
| Profit payable to PSIC | 14.1  | 6,519,232         | 19,958,782        |
| Profit payable to GB   | 14.1  | 208,997           | -                 |
| Accrued expenses       |   | 8,753,416         | 5,876,249         |
| Other liabilities      |   | 9,589,557         | 7,480,984         |
|                        |   | <u>25,071,202</u> | <u>33,316,015</u> |

- 14.1 This represents the amount payable to Punjab Small Industries Corporation (PSIC) and Govt. of Gilgit and Baltistan (GB) in respect of profit earned on the loan amount received from PSIC and GB held in saving accounts. This profit is maintained for the purpose of disbursement to and recovery from the individual borrowers and the same is payable to PSIC and GB as per the loan agreement.

15 **Provident fund payable**

This represents the amount payable to employees in respect of provident fund scheme established in 2007.

|                          |                             | 2014                 | 2013                 |
|--------------------------|-----------------------------|----------------------|----------------------|
|                          | Note                        | -----Rupees-----     |                      |
| 16                       | <b>Loan for credit pool</b> |                      |                      |
| Loan from PSIC           | 16.1                        | 3,000,000,000        | 2,000,000,000        |
| Loan from GB             | 16.2                        | 210,000,000          | 90,727,273           |
| Loan from Lend with care | 16.3                        | 23,097,410           | 1,552,126            |
| Loan from individuals    |                             | 15,200,000           | 12,760,000           |
|                          |                             | <u>3,248,297,410</u> | <u>2,105,039,399</u> |

- 16.1 This amount represents an interest free loan received from Punjab Small Industries Corporation (PSIC) for a period of five years starting from October 13, 2011. The loan amount will be used on a revolving basis to provide interest free micro loans under the terms explained in Note 10.4 above. Akhuwat is entitled to receive service charges @ 7% of the disbursed amount from PSIC to meet its operational needs.

- 16.2 This amount represents an interest free loan received from the Government of Gilgit & Baltistan for a period of five years started from April 15, 2013. The loan amount will be used on a revolving basis to provide interest free micro loans under the terms explained in Note 10.4 above. Akhuwat is entitled to receive service charges @ 10% of the disbursed amount from GB to meet its operational needs.

- 16.3 This amount represents an interest free loan received from Care International, UK. The loan amount will be used on a revolving basis to provide interest free micro loans under the terms explained in 10.4 above. Akhuwat is entitled to receive service charges amounting to USD 3,500 on disbursed amount to meet its operational needs.

|                        |  | 2014               | 2013               |
|------------------------|--|--------------------|--------------------|
|                        | Note   | -----Rupees-----   |                    |
| 17                     | <b>Commitments in respect of educational loans</b> | <u>404,000</u>     | <u>643,800</u>     |
| 18                     | <b>Operating income</b>                            |                    |                    |
| Processing fee         | 18.1   | 32,239,431         | 20,828,836         |
| Community donations    | 18.2   | 621,507            | 2,899,338          |
| Operational donations  | 18.3   | 194,674,651        | 202,134,277        |
| Income from AHS Clinic | 18.4   | 864,830            | 837,220            |
|                        |  | <u>228,400,419</u> | <u>226,699,671</u> |



- 18.1 This represents a fee received from prospective borrowers @ Rs.100 per application form.
- 18.2 This represents donations collected from donation boxes placed at different community centers and retail stores.
- 18.3 These represent donations given by donors to meet operational expenses.
- 18.4 This represents the token fee received from the patients visiting the health clinic both for outdoor checkups and for indoor treatments.

|  | Note | 2014<br>-----Rupees----- | 2013              |
|--|------|--------------------------|-------------------|
| 19 Other income  |      |                          |                   |
| Profit on bank deposits and TDRs                           |      | 24,181,290               | 23,008,594        |
| Profit on investment at fair value through profit and loss |      | 8,596,528                | 2,928,743         |
| Sale of books and compact disks                            |      | 301,560                  | 44,840            |
| Income from hide collection                                |      | 2,363,372                | 1,278,922         |
| Miscellaneous  |      | 2,622,418                | 978,333           |
|  |      | <u>38,065,168</u>        | <u>28,239,432</u> |

20 The amount represents the donations received from general public which are used for providing interest free micro loans, subsidizing services of Akhuwat Health Clinic and for paying Zakat/ donations.

21 The amount represents the voluntary contributions by borrowers @ 1% of loan amount which is used to write off loans of deceased/ disabled borrowers and to pay funeral charges to the heirs of deceased borrowers.

|  | Note | 2014<br>-----Rupees----- | 2013               |
|--|------|--------------------------|--------------------|
| 22 General and administrative expenses       |      |                          |                    |
| Salaries, wages and other benefits           |      | 235,670,470              | 124,190,782        |
| Contribution to provident fund               |      | 876,877                  | 746,028            |
| Travelling and conveyance                    |      | 9,205,906                | 14,745,263         |
| Programme assistance                         |      | 15,242,487               | 7,263,627          |
| Printing and photocopy                       |      | 9,294,301                | 3,194,443          |
| Stationery                                   |      | 5,809,119                | 3,420,876          |
| Communication                                |      | 5,395,750                | 3,655,005          |
| Office supplies                              |      | 4,137,373                | 2,080,820          |
| Consultancy charges                          |      | 5,957,505                | 5,170,511          |
| Fee and subscription                         |      | 547,125                  | 125,238            |
| Bank charges                                 |      | 855,886                  | 1,228,274          |
| Depreciation                                 | 12   | 4,492,594                | 2,261,081          |
| Amortization                                 | 13   | 682,679                  | -                  |
| Auditors' remuneration                       | 22.1 | 753,000                  | 753,000            |
| Utilities                                    |      | 3,528,605                | 1,906,884          |
| Repair and maintenance                       |      | 1,834,036                | 952,972            |
| Rent   |      | 19,494,937               | 9,146,429          |
| Staff training                               |      | 3,434,014                | 5,672,389          |
| Donations to IDPs                            |      | -                        | 1,073,700          |
| Amounts written off - other than micro loans |      | 8,750,519                | 1,690,421          |
| Miscellaneous                                |      | 3,410,387                | 2,435,803          |
|  |      | <u>339,373,570</u>       | <u>191,713,546</u> |

22.1 Auditors' remuneration

|                        |                |                |
|------------------------|----------------|----------------|
| Annual audit fee       | 500,000        | 500,000        |
| Out of pocket expenses | 253,000        | 253,000        |
|                        | <u>753,000</u> | <u>753,000</u> |



## 23 Financial risk management

The Organization principal business activities by their nature involve assuming certain financial risks in order to achieve the desired financial and social returns. These risks include:

- Credit risk
- Market risk
- Liquidity risk
- Counterparty risk

There have been no substantive changes in the Organization's exposure to these risks, its objectives, policies and processes for managing these risks or the methods used to measure them from the year ended June 30, 2014, unless otherwise noted.

**Credit Risk** – Credit risk is the potential for financial loss resulting from the failure of a client or counterparty to honor its financial or contractual obligations. Credit risk arises from the Organization's microfinance activities.

The Organization's aggregate loan portfolio was PKR 2.465 billion and PKR 1.562 billion as of June 30, 2014 and 2013, respectively (see Note 10). the Organization's total allowances for impairments totaled PKR 24.540 million at June 30, 2014, a coverage ratio of 0.995% of total loans. The loan loss provision was PKR 15.506 million at June 30 2013, a coverage ratio of 0.993 % of total loans.

The Organization conducts annual historical loan-loss migration analysis across its portfolio in order to determine the probability of default, defined as all loans in arrears in excess of 90 days, as well as an examination of other current observable factors (e. g. macroeconomic, operational, policy and systems changes, political risk, etc.) in order to establish credit reserves.

The observations collected in 2014 were included in the migration analysis that forms the statistical base of the credit risk calculation. The migration analysis performed on advances portfolio estimates the probability of default of a loan portfolio over a year based on historical observations.

Exposure to credit risk at June 30, 2014 and 2013 is as follows:

**Impaired Loans** – Impaired loans are loans for which the Organization determines that it is probable that it will be unable to collect all amounts due according to the contractual terms of the loan agreement.

**Past Due but Not Impaired Loans** – Past due, but not impaired loans are loans where contractual amounts are past due, but the Organization believes that impairment is not appropriate on the basis of the stage of collection of amounts owed to the Organization.


**Allowances for Impairment** – the Organization establishes an allowance for impairment losses that represents an estimate of probable or expected losses in its loan portfolio. The main components of this allowance are a specific loss component that relates to individually significant exposures, and a collective loan loss allowance established for groups of homogeneous assets with respect to losses that have been incurred but have not been identified on loans subject to individual assessment for impairment.

**Write-Off Policy** – the Organization writes off a loan (and any related allowances for impairment losses) after the specified days. These days are based on the Organization's policy. Charge-off decisions are generally based on past due status.

**Market Risk** – Market risk includes price risk and liquidity risk, which arise in the normal course of the Organization's business:

- Price risk is the risk to earnings from changes in interest rates.
- Liquidity risk is the risk that a change in market conditions precludes the ability of the Organization to fund its existing asset base and operational requirements.

The Organization's financial performance is subject to some degree of risk due to changes in interest rates; however, the Organization's statements of financial position have significantly less interest rate risk that of a traditional financial institution:

- The tenor mismatch between assets and liabilities is far less.
  - Neither the assets nor the liabilities of the Organization are tied to any particular market index and therefore do not automatically "reprice" during their stated tenor.
  - The short-term nature of the Organization's loans to clients renders the benefit of prepayments to be immaterial – thus, changes in market rates have an immaterial effect on prepayments.
- 



Below is a consideration of interest rate risk by term of asset and liability as of June 30, 2014:

|  | Up to 3 months | 3-6 months | 7-12 months | 1-3 years  | More than 3 years | Non-Interest Sensitive Balances | Total         |
|--|----------------|------------|-------------|------------|-------------------|---------------------------------|---------------|
| Rupees   |                |            |             |            |                   |                                 |               |
| Cash and cash equivalents                        | 1,147,574,462  | -          | -           | -          | -                 | 102,036,784                     | 1,249,611,246 |
| Investment at fair value through profit and loss | 61,525,271     | -          | -           | -          | -                 | -                               | 61,525,271    |
| Financial assets held to maturity                | -              | -          | -           | 21,500,000 | -                 | -                               | 21,500,000    |
| Micro loans receivable-net                       | -              | -          | -           | -          | -                 | 2,441,099,962                   | 2,441,099,962 |
| Receivables and other assets                     | -              | -          | -           | -          | -                 | 22,603,297                      | 22,603,297    |
| Total assets                                     | 1,209,099,733  | -          | -           | 21,500,000 | -                 | 2,565,740,043                   | 3,796,339,776 |
| Creditors, accrued and other liabilities         | -              | -          | -           | -          | -                 | 25,071,202                      | 25,071,202    |
| Provident fund payable                           | -              | -          | -           | -          | -                 | 7,550,825                       | 7,550,825     |
| Loan for credit pool                             | -              | -          | -           | -          | -                 | 3,248,297,410                   | 3,248,297,410 |
| Total liabilities                                | -              | -          | -           | -          | -                 | 3,280,919,437                   | 3,280,919,437 |
| Open position                                    | 1,209,099,733  | -          | -           | 21,500,000 | -                 | (715,179,394)                   | 515,420,339   |

Below is a consideration of interest rate risk by term of asset and liability as of June 30, 2013:

|  | Up to 3 months | 3-6 months | 7-12 months | 1-3 years   | More than 3 years | Non-Interest Sensitive Balances | Total         |
|--|----------------|------------|-------------|-------------|-------------------|---------------------------------|---------------|
| Rupees   |                |            |             |             |                   |                                 |               |
| Cash and cash equivalents                        | 846,695,235    | -          | -           | -           | -                 | 48,358,612                      | 895,053,847   |
| Investment at fair value through profit and loss | 52,928,743     | -          | -           | -           | -                 | -                               | 52,928,743    |
| Financial assets held to maturity                | -              | -          | -           | 161,500,000 | -                 | -                               | 161,500,000   |
| Micro loans receivable-net                       | -              | -          | -           | -           | -                 | 1,546,602,201                   | 1,546,602,201 |
| Receivables and other assets                     | -              | -          | -           | -           | -                 | 26,380,071                      | 26,380,071    |
| Total assets                                     | 899,623,978    | -          | -           | 161,500,000 | -                 | 1,621,340,884                   | 2,682,464,862 |
| Creditors, accrued and other liabilities         | -              | -          | -           | -           | -                 | 33,316,015                      | 33,316,015    |
| Provident fund payable                           | -              | -          | -           | -           | -                 | 5,231,410                       | 5,231,410     |
| Loan for credit pool                             | -              | -          | -           | -           | -                 | 2,105,039,399                   | 2,105,039,399 |
| Total liabilities                                | -              | -          | -           | -           | -                 | 2,143,586,824                   | 2,143,586,824 |
| Open position                                    | 899,623,978    | -          | -           | 161,500,000 | -                 | (522,245,940)                   | 538,878,038   |

The Organization has performed interest rate simulations based on the above GAP analysis to estimate the effect on net interest margin for differing levels of immediate and ongoing changes to market interest rates. A GAP analysis consists of separating the Organization's statement of financial position into different timeframes in which assets or liabilities mature. Note that the Organization can influence certain interest rates, e.g. deposit and lending rates, whereas other interest rates are determined by exogenous factors in the economy.

**Liquidity Risk** – Liquidity risk management includes (at a minimum) the identification, measurement and establishment of limits on potential losses arising from the difficulty of renewing liabilities under normal market conditions. The Organization's funding and liquidity objective is to fund its existing asset base (and maintain sufficient excess liquidity) so that it can operate under unusual/adverse market conditions. At the aggregate level, the Organization's goal is to ensure that there is sufficient funding in amount and tenor so that adequate liquid resources are available for all operating entities. The liquidity framework requires that entities be liquidity self-sufficient or net providers of liquidity. The primary sources of funding are non-interest bearing loans for credit pool and donations.

The Organization works to ensure that the structural tenor of these funding sources is sufficiently long in relation to the tenor of its asset base. In fact, the key goal of the Organization's asset-liability management is to ensure that there is excess tenor in the liability structure so as to provide excess liquidity to fund all assets. The excess liquidity resulting from a longer term liability tenor can effectively offset potential downward pressures on liquidity that may occur under market stress. This excess funding is held in the form of Organization deposits and in unencumbered liquid securities.

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Liquidity management is the responsibility of senior management of the Organization and is overseen by the board of directors. The Organization maintains legal reserve requirements in accordance with local regulations.

A traditional view of the Organization's liquidity is provided by a GAP analysis. Considering the contractual terms of client loans, the Organization has a substantial amount of excess liquidity in the under 1 year timeframe.

| At June 30, 2014:                                | Up to<br>1 year | 1 year to<br>3 years | 3 years to<br>5 years | More than<br>5 years | Total         |
|--|-----------------|----------------------|-----------------------|----------------------|---------------|
|  | Rupees          |                      |                       |                      |               |
| Cash and cash equivalents                        | 1,249,611,246   | -                    | -                     | -                    | 1,249,611,246 |
| Investment at fair value through profit and loss | 61,525,271      | -                    | -                     | -                    | 61,525,271    |
| Financial assets held to maturity                | -               | 21,500,000           | -                     | -                    | 21,500,000    |
| Micro loans receivable-net                       | 2,178,865,039   | 261,870,343          | 364,580               | -                    | 2,441,099,962 |
| Receivables and other assets                     | 15,916,225      | 5,068,651            | 1,570,421             | 48,000               | 22,603,297    |
|  | 3,505,917,781   | 288,438,994          | 1,935,001             | 48,000               | 3,796,339,776 |
| Creditors, accrued and other liabilities         | 25,071,202      | -                    | -                     | -                    | 25,071,202    |
| Provident fund payable                           | -               | -                    | -                     | 7,550,825            | 7,550,825     |
| Loan for credit pool                             | -               | 1,000,200,000        | 1,225,000,000         | 1,023,097,410        | 3,248,297,410 |
|  | 25,071,202      | 1,000,200,000        | 1,225,000,000         | 1,030,648,235        | 3,280,919,437 |
| Liquidity gap                                    | 3,480,846,579   | (711,761,006)        | (1,223,064,999)       | (1,030,600,235)      | 515,420,339   |

|  |               |             |                 |                 |               |
|--|---------------|-------------|-----------------|-----------------|---------------|
| At June 30, 2013:                                |               |             |                 |                 |               |
| Cash and cash equivalents                        | 895,053,847   | -           | -               | -               | 895,053,847   |
| Investment at fair value through profit and loss | 52,928,743    | -           | -               | -               | 52,928,743    |
| Financial assets held to maturity                | -             | 161,500,000 | -               | -               | 161,500,000   |
| Micro loans receivable-net                       | 1,480,487,462 | 65,924,835  | 135,521         | 54,383          | 1,546,602,201 |
| Receivables and other assets                     | 21,742,243    | 2,767,523   | 746,484         | 1,123,821       | 26,380,071    |
|  | 2,450,212,295 | 230,192,358 | 882,005         | 1,178,204       | 2,682,464,862 |
| Creditors, accrued and other liabilities         | 33,316,015    | -           | -               | -               | 33,316,015    |
| Provident fund payable                           | -             | -           | -               | 5,231,410       | 5,231,410     |
| Loan for credit pool                             | -             | -           | 1,012,760,000   | 1,092,279,399   | 2,105,039,399 |
|  | 33,316,015    | -           | 1,012,760,000   | 1,097,510,809   | 2,143,586,824 |
| Liquidity gap                                    | 2,416,896,280 | 230,192,358 | (1,011,877,995) | (1,096,332,605) | 538,878,038   |

The traditional GAP view tends to overstate the amount of near-term liquidity since it does not take into consideration the behavioral nature of the Organization's client loan portfolio. From a behavioral perspective, the Organization's clients are able to renew their loans for multiple terms, which lessen the amount of short-term liquidity (lowers the positive Gap in that timeframe). In spite of this, the Organization's statements of financial position remain liquid owing to the short asset tenor and to the fact that client loans amortize.

Counterparty Risk – the Organization's exposure to the financial loss associated with balances held in other financial institutions is managed in accordance with prescribed limits. The Organization looks at counterparty exposure on a monthly basis to make sure that Organization holds liquid funds with Organizations of high reputation or to invest in mutual funds.

The level of counterparty risk incurred reflects the nature and purpose of the assets held by the Organization (aside from its loan portfolio). Such assets are largely transactional in nature (generated by the routine payments by clients). In addition, a minimum amount of cash and liquid securities is held to ensure sufficient liquidity for the Organization. While the Organization tries to generate some income from these assets, the overriding objective is to ensure their secure placement and high level of availability – risk considerations predominate. This is particularly visible in the area of Organization placements, where the Organization is able to take active decisions with respect to the selection of counterparties and the maturity of placements.

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## 24 Financial assets and liabilities – accounting classification and fair values

The table below sets out the Organization's classification of each class of financial assets and liabilities and their fair values at June 30, 2014 and 2013:

|   | At Fair Value<br>through the<br>Profit and<br>Loss | Loans and<br>Receivables | Financial<br>Liabilities at<br>Amortized Cost | Carrying Amount      | Fair Value           | Fair Value<br>Hierarchy |
|---|--|--------------------------|---|----------------------|----------------------|-------------------------|
| ----- Rupees -----                                  |  |                          |   |                      |                      |                         |
| At June 30, 2014:                                   |  |                          |   |                      |                      |                         |
| Cash and cash equivalents                           | -  | 1,249,611,246            | -   | 1,249,611,246        | 1,249,611,246        | Level 3                 |
| Investment at fair value through<br>profit and loss | 61,525,271   | -                        | -   | 61,525,271           | 61,525,271           | Level 2                 |
| Financial assets held to maturity                   | -  | -                        | 21,500,000                                    | 21,500,000           | 21,500,000           | Level 3                 |
| Micro loans receivable-net                          | -  | -                        | 2,441,099,962                                 | 2,441,099,962        | 2,441,099,962        | Level 3                 |
| Receivables and other assets                        | -  | 24,173,867               | -   | 24,173,867           | 24,173,867           | Level 3                 |
|   | <u>61,525,271</u>                                  | <u>1,273,785,113</u>     | <u>2,462,599,962</u>                          | <u>3,797,910,346</u> | <u>3,797,910,346</u> |                         |
| Creditors, accrued and other                        |  |                          |   |                      |                      |                         |
| liabilities   | -  | -                        | 25,071,202                                    | 25,071,202           | 25,071,202           | Level 3                 |
| Loan for credit pool                                | -  | -                        | 3,248,297,410                                 | 3,248,297,410        | 3,248,297,410        | Level 3                 |
|   | -  | -                        | <u>3,273,368,612</u>                          | <u>3,273,368,612</u> | <u>3,273,368,612</u> |                         |
| At June 30, 2013:                                   |  |                          |   |                      |                      |                         |
| Cash and cash equivalents                           | -  | 895,053,847              | -   | 895,053,847          | 895,053,847          | Level 3                 |
| Investment at fair value through<br>profit and loss | 52,928,743   | -                        | -   | 52,928,743           | 52,928,743           | Level 2                 |
| Financial assets held to maturity                   | -  | -                        | 161,500,000                                   | 161,500,000          | 161,500,000          | Level 3                 |
| Micro loans receivable-net                          | -  | -                        | 1,546,602,201                                 | 1,546,602,201        | 1,546,602,201        | Level 3                 |
| Receivables and other assets                        | -  | 28,426,941               | -   | 28,426,941           | 28,426,941           | Level 3                 |
|   | <u>52,928,743</u>                                  | <u>923,480,788</u>       | <u>1,708,102,201</u>                          | <u>2,684,511,732</u> | <u>2,684,511,732</u> |                         |
| Creditors, accrued and other                        |  |                          |   |                      |                      |                         |
| liabilities   | -  | -                        | 33,316,015                                    | 33,316,015           | 33,316,015           | Level 3                 |
| Loan for credit pool                                | -  | -                        | 2,105,039,399                                 | 2,105,039,399        | 2,105,039,399        | Level 3                 |
|   | -  | -                        | <u>2,138,355,414</u>                          | <u>2,138,355,414</u> | <u>2,138,355,414</u> |                         |

Cash and other financial assets (mainly represented by certificates of deposits that mature within 12 months and similar investments) and liabilities carrying amounts approximate their fair values. All receivables carrying amounts approximate fair value. In regards to the loans to clients; interest free loans are made from the credit pool generated from interest free loans mainly provided by the Government Institutions and also the majority of the loans are due within 12 months and thus the carrying amount approximates fair value.

**Fair Value Measurement** –As per the requirements of IFRS 7, Financial Instruments – Disclosures, we have disclosed the following fair value measurement hierarchy in the above table for financial assets and liabilities:

- Level 1 – Quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2 – Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices)
- Level 3 – Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs)

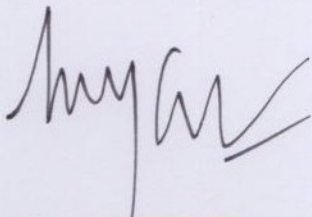


**25 Date of authorization**

These financial statements were authorized on 04 JUN 2015 by the Board of Directors of the Organization.

**26 Corresponding figures**

Corresponding figures have been re-arranged, wherever necessary, for the purposes of comparison. However, no significant re-arrangements have been made during the year.

  
\_\_\_\_\_  
Executive Director  
\_\_\_\_\_  
Chief Financial Officer